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Warehouse of the Future Robotics in the Supply Chain

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Robots in Logistics: Why Now?

Needs and Enablers

- The Need

- e-Commerce revolution
 - Fulfillment centers (Amazon, Walmart)
 - Parcel delivery (UPS, FedEx)
- Labor shortages & rising wages
 - The e-commerce model requires more labor than the Brick and Mortar model.

- The Enablers

- AI
- GPU's
- Perception
- Grasping
- Cobots
- Funding

Smart Robots



GPU image processing



The Kinect effect
From Microsoft



Courtesy of Righthand Robotics



Courtesy of Soft Robotics

Here Come the Mobile Robots!

Thanks to Lidar, fast image processing and wireless bandwidth

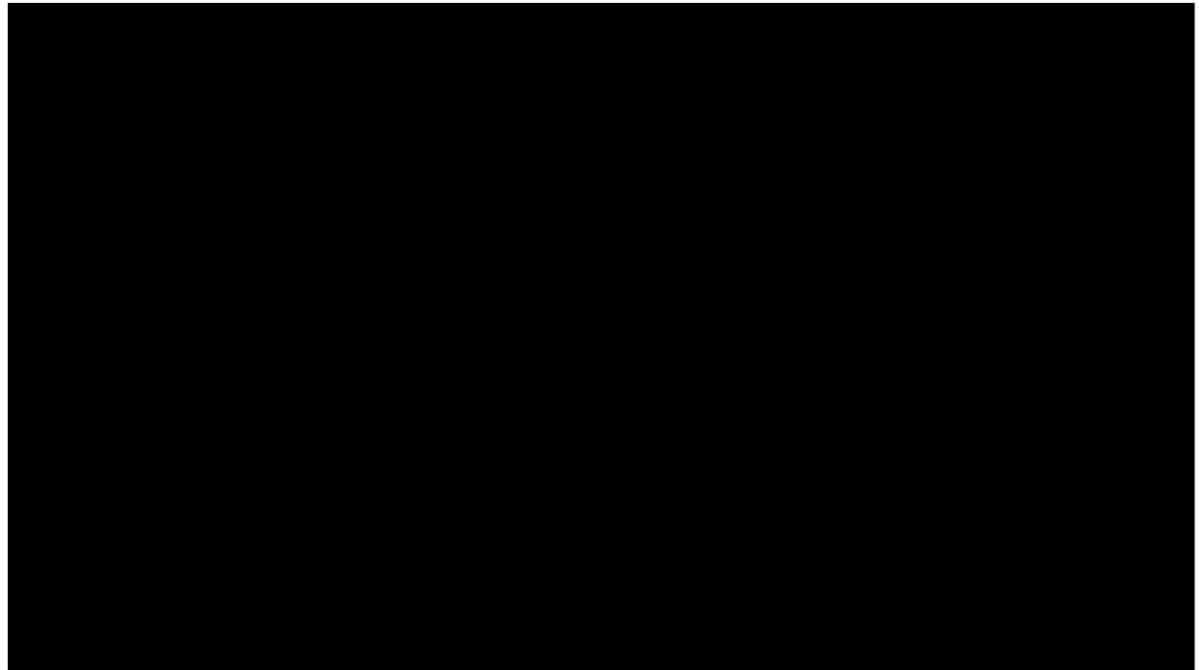


- Amazon started the mobile-"robot" revolution and changed the fulfillment model
 - Goods to people vs. people to goods
 - The next chapter is goods to robots

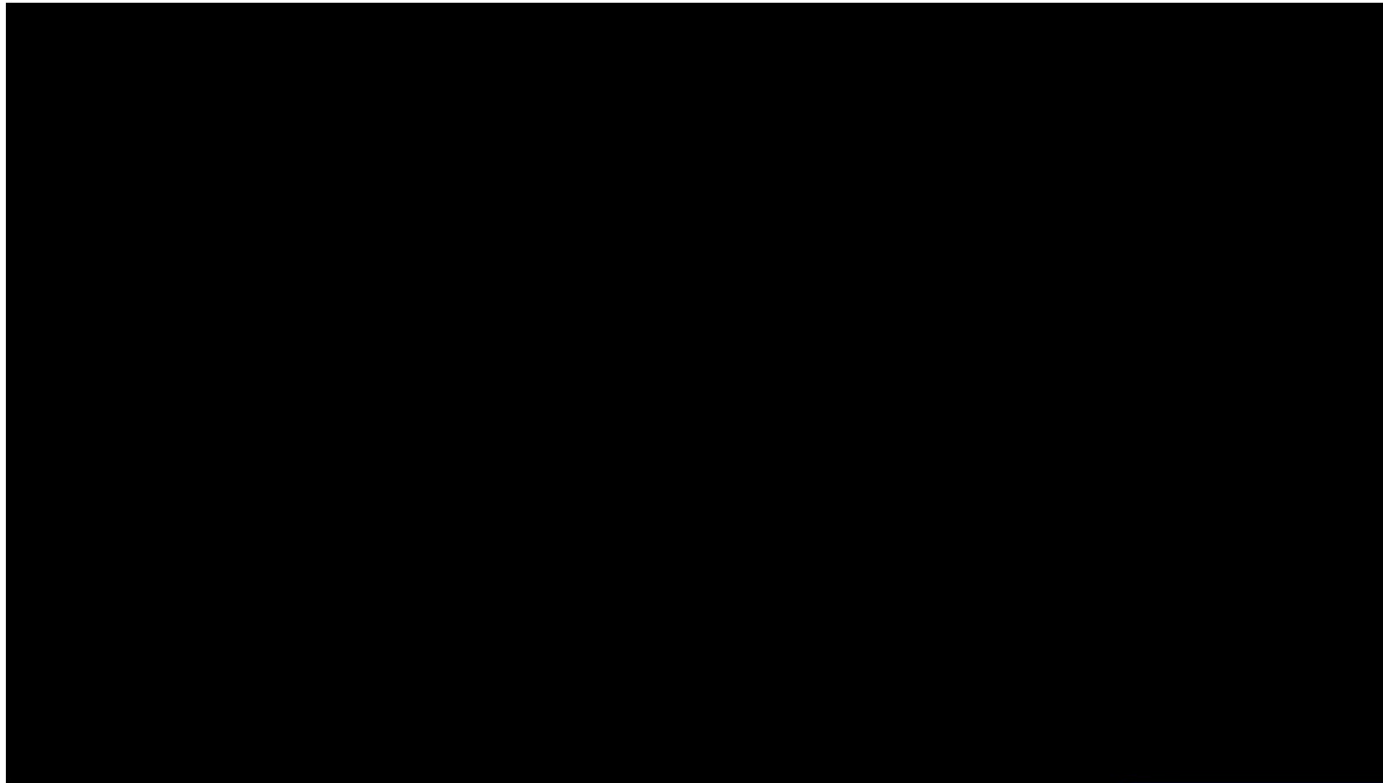
Examples: Goods to Person



Examples: Goods to Robot

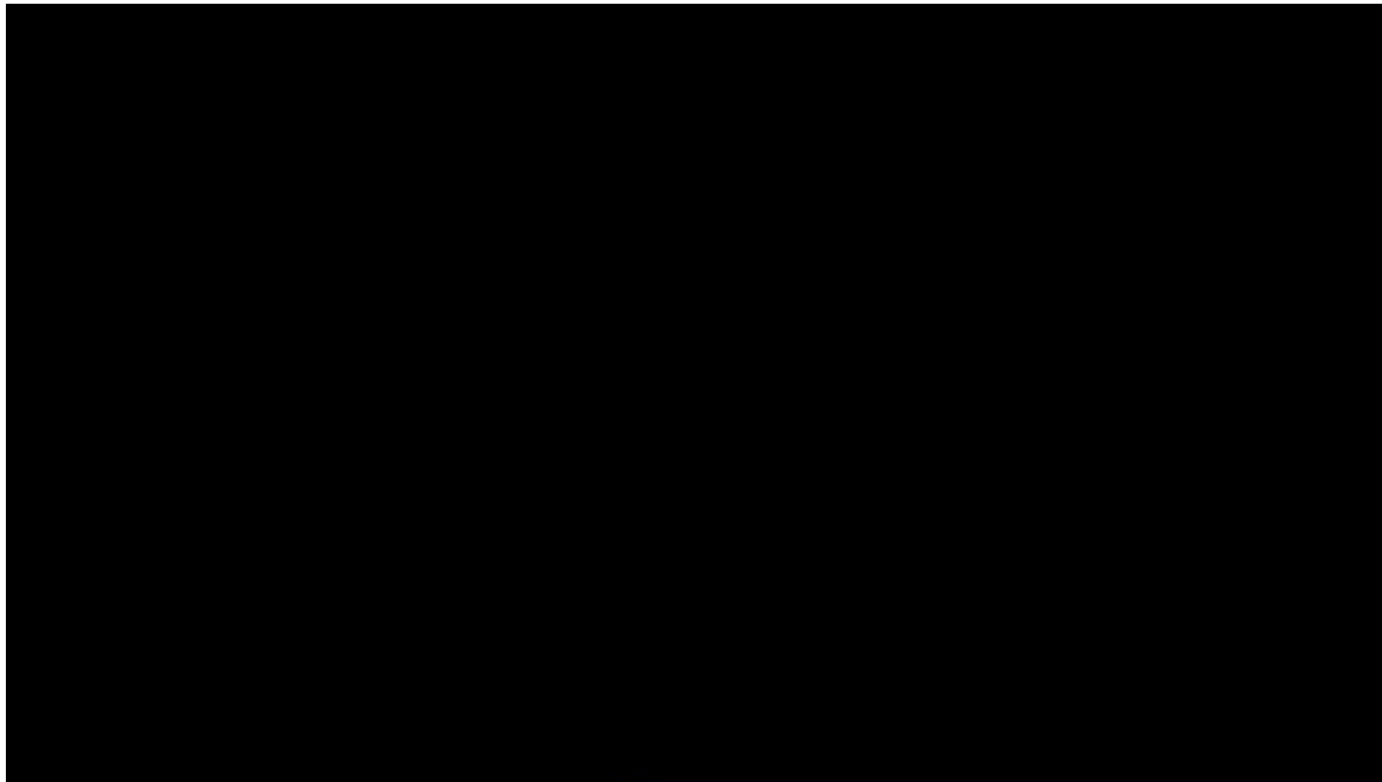


Examples: Driverless Tugs



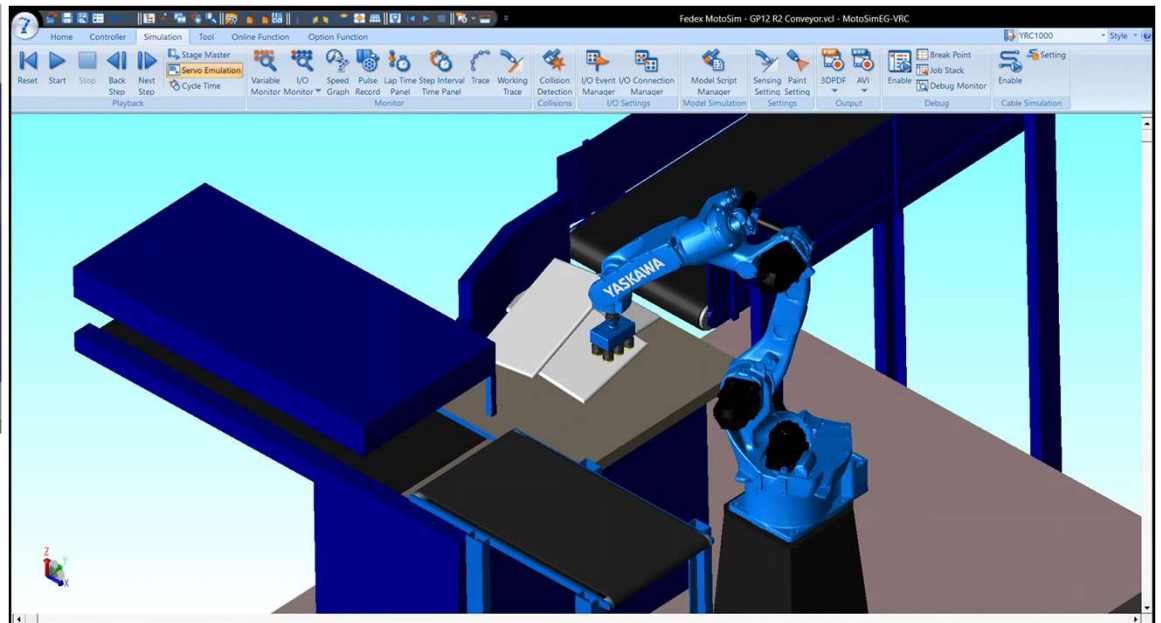
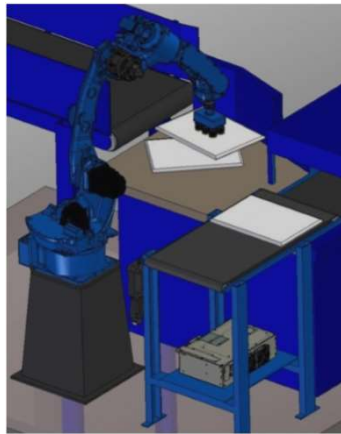
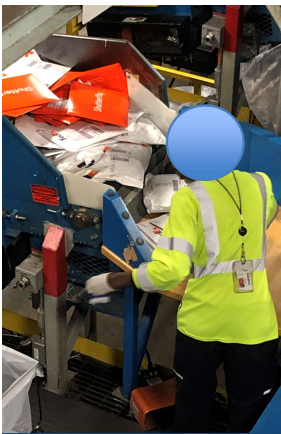
Examples: Truck Loading

One of the hardest manual jobs.



Examples: Parcel Sortation

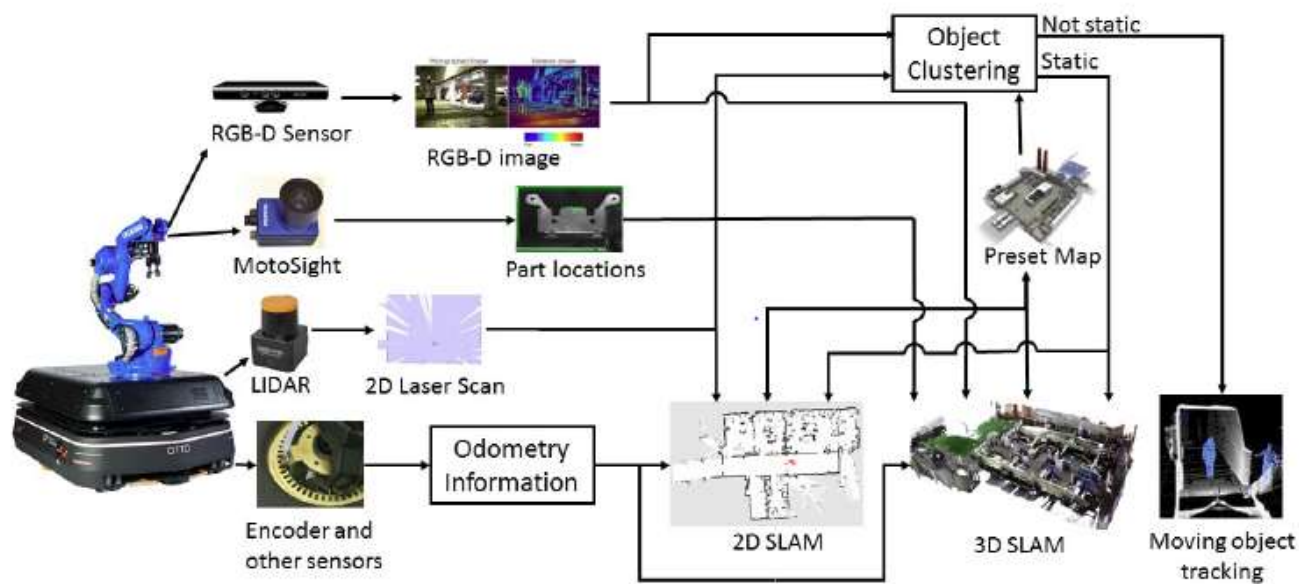
From Manual to Robotic



- Requires:
 - 3D vision
 - GPU image processing
 - Smart path planning
 - Purposeful EOAT
 - Pneumatics
 - Network Communication

Advanced Developments

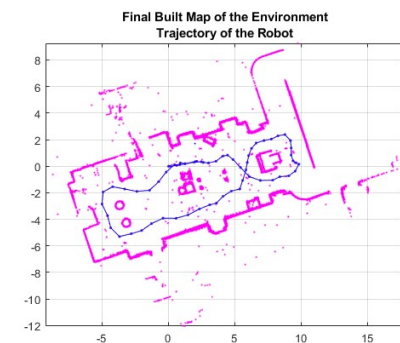
Building Realtime Situational Awareness for Robotic Mobility



Technology flow chart from Clemson University for an ARM funded project called Smart Companion Robot (SCR)



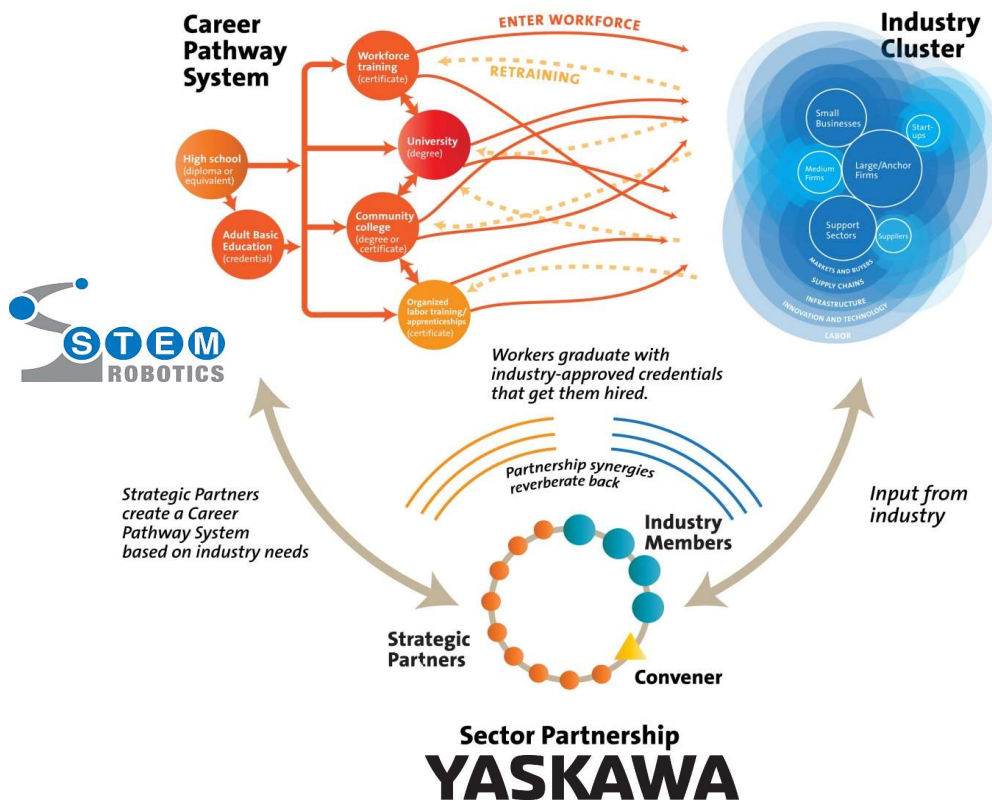
Courtesy of Fetch Robotics





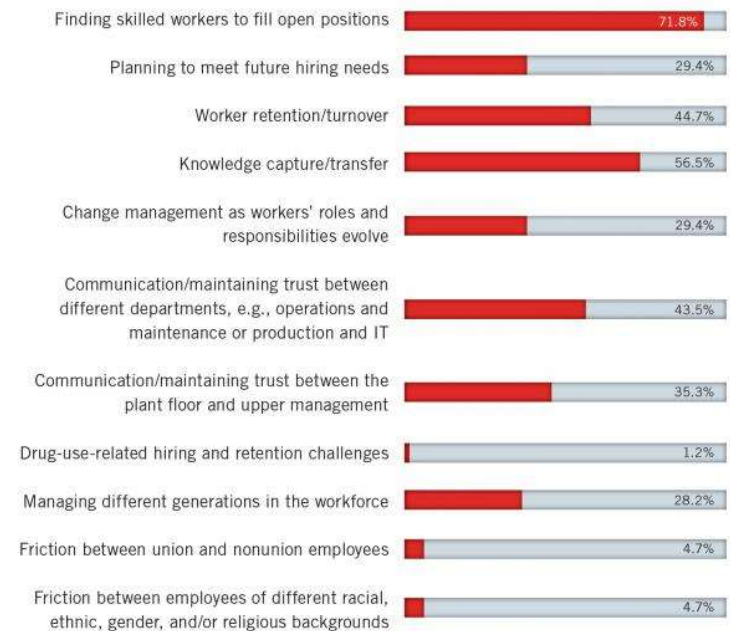
What's happening in WFD

Understanding The Workforce Connection



WHAT ARE YOUR ORGANIZATION'S BIGGEST WORKFORCE CHALLENGES? (SELECT UP TO 5)

Plant managers, department heads, managers, supervisors



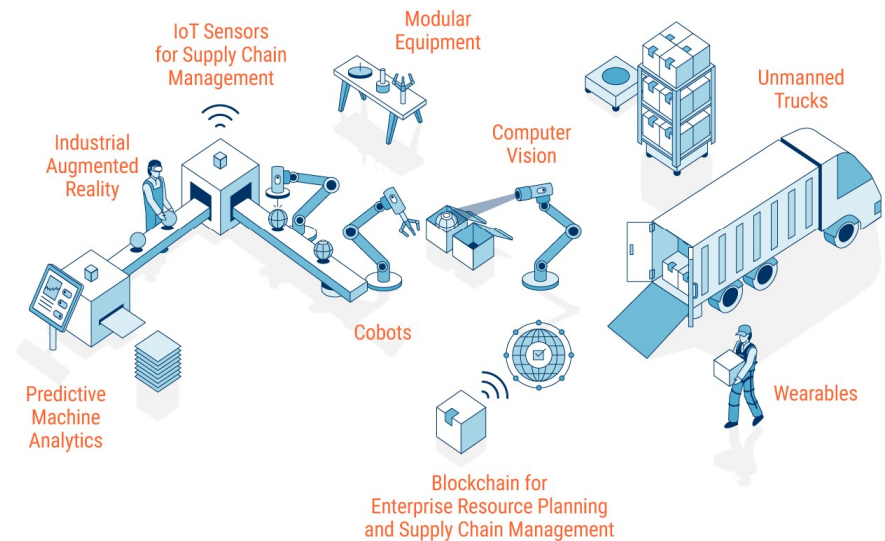
Understanding The Workforce Connection

INDUSTRY 4.0 SKILLS

Connecting Skills, Technology and Training



FACTORY OF THE FUTURE



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Understanding The Workforce Connection

INDUSTRY 4.0 – Impact to Manufacturing Jobs

Connecting Skills, Technology and Training

Expect new jobs and skill sets that don't exist today



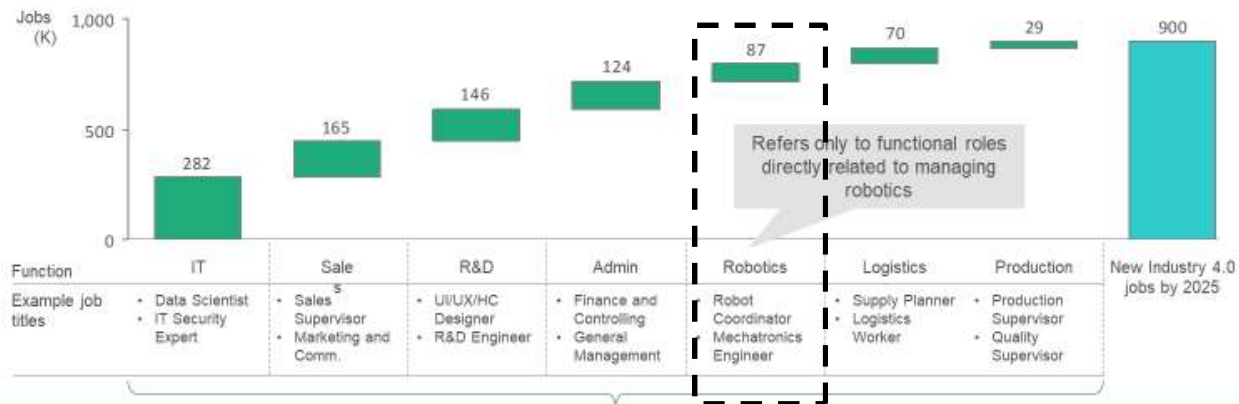
- IT solutions architects
- Robot coordinators
- Industrial data scientists
- Sales and marketing agents
- Digitally-assisted field service engineers

Industrial Workforce Marketplace

The Industry 4.0

Driving Growth and Directly Creating 900K New Industry 4.0 Jobs by 2025

Estimated # jobs directly created by Industry 4.0 through 2025



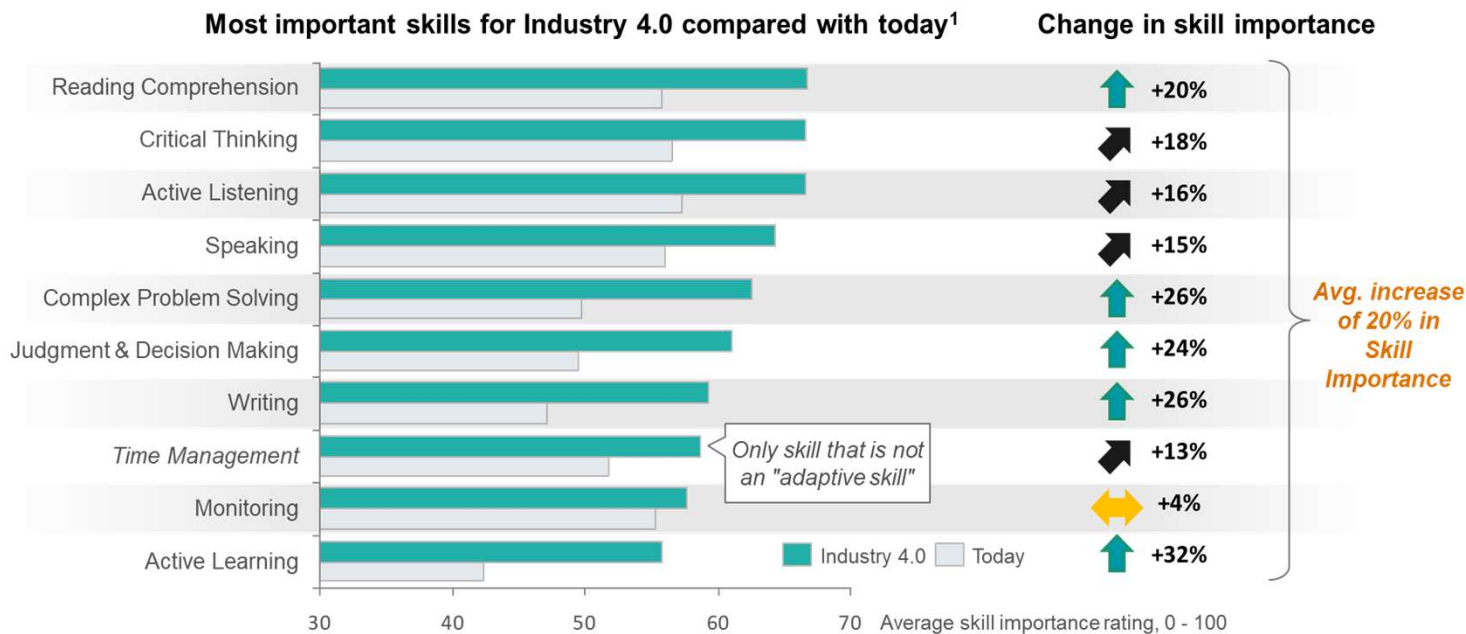
Jobs along all functions will be affected by Advanced Robotics

Source: BLS; ONET skills data

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Industrial Workforce Marketplace

Adaptive Skills Expected to be ~20% More Critical across Top Industry 4.0



1. Skills "today" based on avg. for top 10 fastest growing jobs

Note: Definition of "adaptive," "technical" and "general" skills taken from ONET classification of skill types; based on average (weighted by projected job growth) of skill importance for 28 Industry 4.0 jobs

Source: ONET Skills data

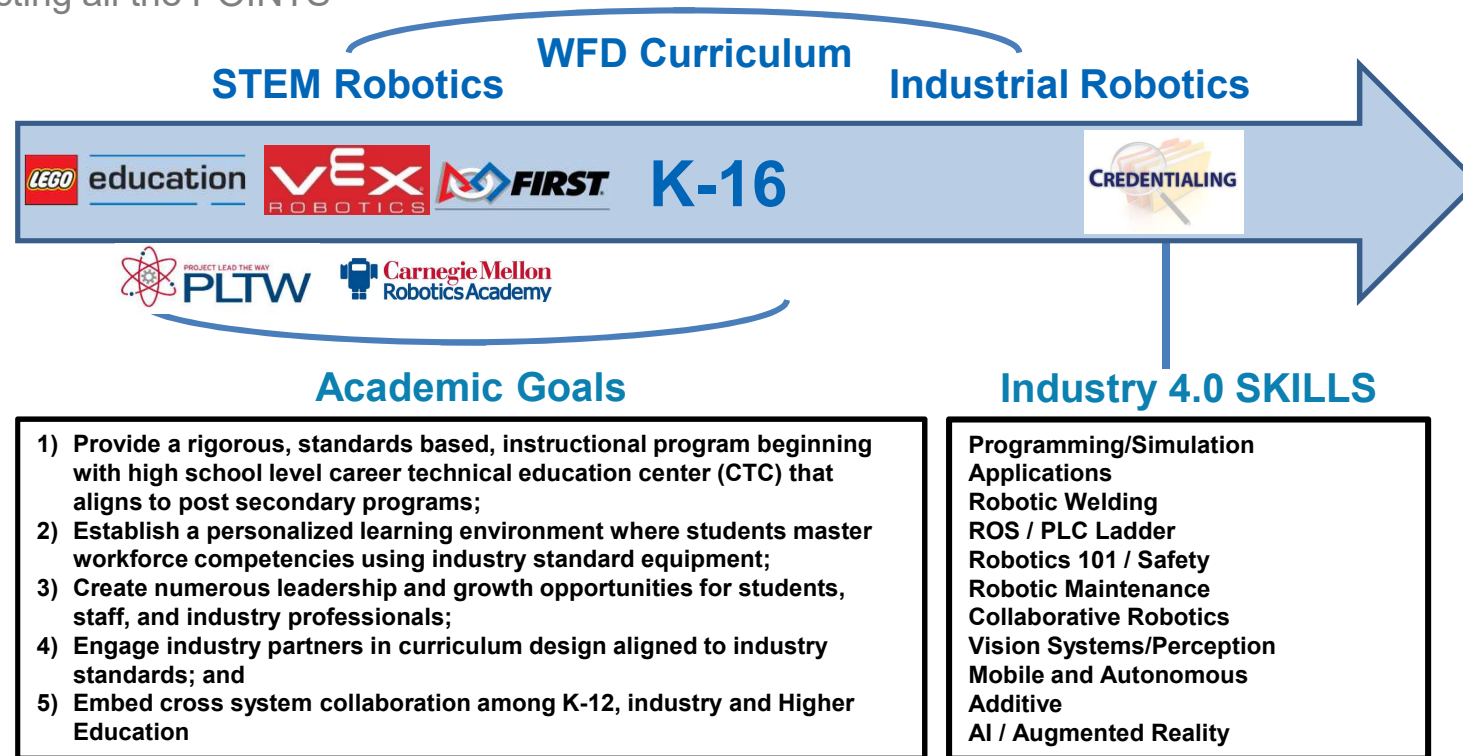
Training disciplines required

Robot systems need Inventors, Programmers and Maintenance experts to flourish

Skills requirements for robots in e-commerce, warehousing and parcel sortation					
	Inside the "four walls"				
	Inventing	Concepting	Build & Deploy	Maintaining	Selling
	Advanced degree	Industry experience	Hands-on experience, Technical College or WFD specific training		Listening and follow-up skills
ME Masters/PHD	O				
EE Masters/PHD	O				
CE Masters/PHD	O				
OTJ Applications Experience	+	O			O
Mechanical training	O/+	+	O	O	+
Electrical Training	O/+	+	O	O	+
Pneumatic training	+	+	O	O	+
Software expertise (C++, ROS)	O		+	+	+
Robot programming	+		O	O	+
Vision Programming	+		+	+	+
PLC Programming	+		O	O	+
IT/Big Data (networks)			O	O	+

The Industrial – Education Workforce Pathway

Connecting all the POINTS



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Proprietary-Not for distribution (Bob Graff)

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Industrial – Education CERTIFICATIONS

Connecting all the POINTS-Industry Certification

Train the Trainer



MERIT



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The Industrial – Education Workforce Playbook

Industry 4.0 Career Pathway Model - Steps to Building a Model

Leadership / Sector Partnership Capacity Building:

Through technical assistance and best practices sharing, increase industry champions' and partnerships' abilities to drive systems change

- **Policy Development:** Amplify the voice of manufacturers with lawmakers and public officials
- **Marketing and Communication:** Leverage brand to elevate awareness and interest in manufacturing careers
- **Education Innovation:** Increase public/private collaborations that train and educate the manufacturing workforce of tomorrow
- **Training, Curriculum and Certification Roadmap:** Leverage, partner and build a roadmap with manufacturers, academia, content developers and subject matter experts to develop, Industry 4.0 aligned curriculum for credit and non- credit, apprenticeships and co-ops.

Industry-Recognized Credentials (and Industry- Recognized Apprenticeship):

Expand awareness and attainment of industry-recognized credentials by educating manufacturers, intermediaries, and education providers on the value of credentials; advocate for policies that award credit for credentials; and align earn-and-learn programs with credentials

- **Career Pathways:** Adopt statewide pathways to ensure that programs and initiatives are aligned with industry demand and offer predictable transitions for students
- **Partner Engagement:** Support industry champions and emerging sector partnerships as they ensure workforce, economic development, and education systems are fully engaged in sector partnership strategy
- **Fund Development and Sustainability:** Expand outreach to sponsors and philanthropic funders; build regional sector partnerships' ability to secure their own funding

Warehouse of the Future - Robotics in the Supply Chain

